

Corporate Marketing – LinkedIn & Sales

Role Profile

Main objective

- To support with the implementation of our current Corporate Engagement strategy.

hours 12/week

duration 4-6 months

location Remote Working (must be based within the GMT to GMT+3 timezones)

remuneration This is a voluntary role. There is no financial compensation associated with this role.

benefits Gain insights into the nonprofit and CSR sectors while working with a dedicated and passionate team.
Mentoring support & training related to the role and your development interests.
Develop skills in communication, project management, and partnership development.
Flexible working hours.
This role can be accounted as an official internship.

To apply, please fill in this [application form](#).

Purpose

Indigo Volunteers is seeking a motivated and dedicated Corporate Marketing - LinkedIn & Sales volunteer to join our team. This multifaceted role involves two key components: doing research and sales to amplify the reach of Indigo's corporate engagement programs, and keeping our LinkedIn account active and engaged.

As a small charity, we don't have a huge budget for communications - but we do have access to inspiring stories, powerful opportunities and an energetic team of colleagues. We're looking for a proactive and detail-oriented individual, and passionate about making a positive impact in the nonprofit sector and the lives of refugees.

This is an exciting opportunity to really help us grow our network, improve our financial sustainability, and bridge the gap between the nonprofit and corporate worlds. If you think you have what it takes, please get in touch.

Responsibilities

1. Research and Sales:

- Conduct research to identify strategies for improving the attractiveness and appeal of Indigo Volunteers' products and services within the CSR sector.
- Research and identify potential new partner companies for collaboration and CSR initiatives.
- Assist in creating templates, documents, and materials for outreach and communication with potential partners.
- Support administrative tasks, such as email communication, scheduling meetings, and keeping accurate records and minutes.
- Communicate and collaborate with Indigo's Interim CEO and founder to implement our CSR outreach.
- Participation in the weekly team meetings

2. LinkedIn Management:

- Design and implement engaging LinkedIn content in alignment with Indigo's values and Tone of Voice that effectively communicates Indigo's mission, achievements, needs and upcoming events.
- Collaborate with team members to gather content, ensuring accurate and up-to-date information.
- Actively seeking out and connecting with relevant individuals, organisations, and influencers to expand the Indigo's LinkedIn network and increase visibility within the industry.

- Tracking key performance metrics, such as engagement rates, follower growth, and content reach, and using insights to refine LinkedIn strategies and improve performance over time.
- Staying informed about the latest LinkedIn features, trends, and best practices to continuously optimise the company's presence and stay ahead of the competition.

Skills & Experience

- Strong written and verbal communication skills.
- Excellent research abilities, with a keen eye for detail.
- Interest or experience in sales is a plus.
- Experience in LinkedIn engagement is a plus.
- Strong organisation and planning skills.
- Strong team player.
- Interest in working remotely, managing your own time and multitasking.
- Familiarity with CSR concepts and trends is a plus.
- Knowledge of Wix is a plus.
- Previous experience and/or demonstrated interest in the refugees and migrants sector, knowledge of the responsible volunteering concept is welcomed.

At Indigo Volunteers we see our differences as our strength.

We are committed to cultivating an equal and fair working environment free from discrimination on the grounds of gender, marital status, race, ethnic origin, nationality, disability, sexual orientation, mental health, religion or age. We believe in promoting a sense of belonging, where our people are heard and valued and diversity of experience and perspective is celebrated.

About Indigo

Indigo Volunteers is a charity that recruits volunteers, supports grassroots organisations, and creates networks along the European refugee route. We believe in the power of ordinary people, and enable them to work together to support refugees and displaced people. We work within a community of remarkable grassroots charities, volunteers, sector experts, and humanitarian organisations that are positively dedicated to supporting communities coping with displacement, inequality, and social injustice. Have a read about us [on our website](#).



OUR VALUES

1. **Human-centred.** We put relationships, lasting collaborations and human wellbeing at the centre of everything we do.
2. **Humility.** We acknowledge that we do not have all the answers; we welcome feedback and strive to continuously learn.
3. **Accountability.** We follow through on our commitments; we are honest and transparent.

To apply, please fill in this [application form](#).